

Cyber Essentials – Client Case Studies

'Before we joined the Cyber Security Essentials scheme, our small business had not properly invested the time and money into the security of our online presence. After taking part in the scheme, not only did it open our eyes to the world of cyber security, but it made us act on improving our staff and customer data security practices.'

'We believe this certification will not only benefit us as a business, but also be clear to our customers that online security, and their data, is of paramount importance to us.'

'The process itself was fairly simple and has allowed us to better secure our online business, pass this information on to our staff through training and feel more confident about our overall cyber security.'

Travel Company Glasgow and Edinburgh

'We mainly used our IT consultant to reach the standard as we did not necessarily have the skill sets in house to manage this.'

'The process was relatively smooth and well managed. I would recommend it to companies who are looking to grow, it forms part of their growth strategy and is desirable for the customers they are hoping to attract. Having the Cyber Essentials badge makes me visible and ready to work for the customers I have identified as part of our growth strategy.'

Waste Management Company, Glasgow

'I strongly suspect I would have found the process much more challenging and time-consuming without the support of our IT Consultants. They advised on the policies we need to implement and the work we needed to do to achieve the badge. Without their advice I would have had to try to gain an understanding of all the requirements of the badge in order to work out the policies/work needing to be done, then assessing what we already had in place against these needs, to ultimately work out what additional work was required.'

'Our clients are predominantly in the public sector. So for us the primary benefit is being able to prove to potential clients we comply with their supplier requirements.'

Consultancy Service to Public Sector



'We were really happy with the level of service provided by our IT Consultants to achieve Cyber essentials Certification. Their consultants were knowledgeable and were available to us throughout the process.'

'We were bidding on a UK Government contract and almost missed the submission deadline as at first bid review did not understand the requirement to be Cyber.'

Essentials certified. We approached our IT Consultants with ten days remaining in which to achieve the Cyber Essentials certification. With their assistance we got the Self-Assessment Questionnaire and scan delivered and was able to submit on time in full compliance. The successful bid meant we were awarded a £27million contract and raised awareness of "Cyber" at Board C-level within the business.'

Retail Company, Glasgow